COUNTY OF HAWAII RATE SCHEDULES (continued)

- II. PAGING AND SIGNALING SERVICE (continued)
- IV. MULTI-ISLAND PAGING
- A. Customer to pay initial Island rates.
- B. Additional Islands to be charged at tariffed service only charges.

Issued: MAY 1 6 1989 Effective: MAY 2 6 1989

By: Terry Revnak President

GENERAL TELCOURIER, INC.

3rd Revised Page 17 Cancels 2nd Revised Page 17

D. RATES

The following charges will be made for Domestic Public Land Mobile Radio Service:

1. Mobile Telephones

		Monthly Rate	Installation
a.	Where air time counting equipment is used	\$ 19.95	\$125
b.	Where air time counting equipment is not used, the following rates will apply		
	1. 1 minute service	\$ 35.00	
	2. 3 minute service	\$ 65.00	
	3. 6 minute service	\$ 95.00	

ISSUED: May 21, 1990 EFFECTIVE: June 21, 1990

By: David Williams, President General Telcourier, Inc. 238 Sand Island Access Road Honolulu, Hawaii 96819

GENERAL TELCOURIER, INC.

lst Revised Page 17A Cancels Original Page 17A

D. RATES (Cont'd)

2. Portable Telephone.

		Monthly Rate
a.	Where air time counting equipment is used	\$ 19.95
Ъ.	Where air time counting equipment is not used, the following rates will apply	
	1. 1 minute service	\$ 35.00
	2. 3 minute service	\$ 65.00
	3. 6 minute service	\$ 95.00

ISSUED: May 21, 1990 EFFECTIVE: June 21, 1990

By: David Williams, President General Telcourier, Inc. 238 Sand Island Access Road Honolulu, Hawaii 96819 GENERAL TELCOURTER, INC.

3rd Revised Page 18 Cancels 2nd Revised Page 18

3.	Pagers.	TONE	TONE &	NUMERIC	ALPHA NUMERIC
a.	Monthly rate	\$ 8.00	\$15.00	\$ 9.00	\$15.00

- b. Price for more than ten units is negotiable.
- c. Where a paging unit receives more than 200 messages per month for two or more consecutive months, General Telcourier, Inc. may, after prior notice to the customer, charge such customer a rate of \$.08 per message in lieu of the monthly rate.
- 4. Extra charges and deductions for radio-telephone service.

		Daily Rate	Monthly Rate	Installation
8.	Class B equipment deduct:	•	6.00	
	service deduct:		2.00	

- b. For customer requested custom installation, a time and material rate will be charged.
- c. Customer maintenance contract if requested will be quoted on a per contract basis.
- d. Reconnection fee if service is interrupted for non-payment 15.00 for pager, and 30.00 for mobile.
- e. Additional telephone number \$2.00.

ISSUED: February 6. 1992 EFFECTIVE: March 10, 1992

By: David

David Williams, President General Telcourier, Inc. 238 Sand Island Access Road Honolulu, Hawaii 96819

EXHIBIT

- f. The following air time rate will be used for service in D1 (Mobile Telephones) and D2 (Portable Telephones).
 - Rate (AA) used for extremely high channel loading periods (per minute) .50
 - 2. Rate A used between 8:00 a.m. and 5:00 p.m. Monday through Friday (per minute) .30
 - 3. Rate B used between 5:00 p.m. and 10:00 p.m., 6:00 a.m. and 8:00 a.m. and weekends and holidays (per minute) .20
 - 4. Rate C used between 10:00 p.m. and 6:00 a.m. (per minute) .10

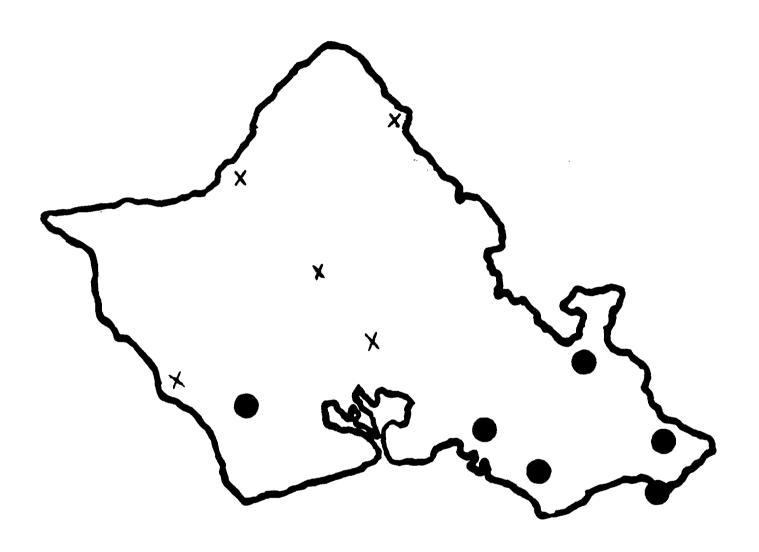
ISSUED: December 14, 1988 EFFECTIVE: December 15, 1988

By: David Williams, President General Telcourier, Inc. 238 Sand Island Access Road Honolulu, Hawaii 96819

FILED

CITY AND COUNTY OF HONOLULU

PORTE OF GREATES COMMISSION.



- Initial Transmitting Sites
- X Future Transmitting Sites

Lac

PUBLIC UTILITIES COMMISSION STATE OF HAWAII

STANDARDS FOR COMMERCIAL MOBILE RADIO SERVICE IN THE STATE OF HAWAII

A PROPOSAL: GENERAL ORDER

PART I - GENERAL

1.1 AUTHORIZATION OF RULES

Chapter 269, Hawaii Revised Statutes, provides that the Public Utilities Commission, State of Hawaii (commission), has quasi-judicial authority to establish and enforce administrative rules and regulations, and set policies and standards.

1.2 APPLICATION OF RULES

These rules shall apply to commercial mobile radio service (CMRS) utilities operating within the State of Hawaii, under the jurisdiction of the commission.

- a. These rules govern the provision of CMRS and related facilities to the public by a CMRS utility that is subject to the jurisdiction of the commission. The purpose of these rules is to establish reasonable service standards so that adequate and satisfactory service will be rendered to the public in the transmission of both local and long distance messages.
- b. If unreasonable hardship to the CMRS utility or to its customer results from the application of any rule herein prescribed, application may be made to the commission for modification of the rule or for a temporary or permanent exemption from its requirements.
- c. The adoption of these rules shall in no way preclude the commission from altering or amending the rules, or from making such modifications with respect to their application as may be found necessary to meet exceptional conditions.
- d. These rules shall in no way relieve the CMRS utility from any of its duties under the laws of this State.
- e. A CMRS utility shall not deviate from these rules without specific authorization from the

commission, except as herein provided. The rules herein established shall take precedence over all rules filed by the CMRS utility that are inconsistent with these rules. Rules that are now on file and are inconsistent with these rules shall be properly revised and refiled within thirty (30) days from the effective date of this order.

- f. The CMRS utility may of its own accord establish uniform non-discriminatory rules more favorable to its customers than the rules herein established.
- g. The rules herein established shall take precedence over all orders previously issued by the commission, that may be inconsistent with these rules.
- h. Where the CMRS utility was supplying service to customers prior to the adoption of these rules, under conditions more favorable or advantageous to such customers than the minimum levels of service provided for in these rules as to quality or character of service, no reduction shall be made in the level of such service without the prior approval of the commission.

1.3 DEFINITIONS

As used in these rules, except as otherwise required by context:

- a. "Commission" means the Public Utilities Commission of the State of Hawaii.
- b. "Customer" means any person, firm, partnership, corporation, municipality, cooperative, organization, governmental agency, etc., that is provided with CMRS or other communication service by the CMRS utility.
- c. "Tariff" means the entire body of rates, charges, definitions, rules and regulations, including those contained in special contracts with customers and in supplemental tariffs, adopted and filed by the CMRS utility and authorized by the commission.
- d. "CMRS utility" means any person, firm, partnership, cooperative, organization, or corporation engaged in the furnishing of

commercial mobile radio service to the public under the jurisdiction of the commission.

PART II - RECORDS AND REPORTS

2.1 LOCATION OF RECORDS

All records required by these rules, or necessary for their administration, shall be kept within this State, unless otherwise authorized by the commission. These records shall be available for examination by the commission or its authorized representatives at all reasonable hours.

a. A complete tariff, as authorized by the commission, shall be on file in each business office of the CMRS utility and shall be available for public inspection during its regular business hours.

2.2 RETENTION OF RECORDS

Records required by these rules shall be preserved for the period of time specified in the current edition of the Federal Communications Commission's records retention schedule, unless otherwise specified by the commission.

2.3 DATA TO BE FILED WITH THE COMMISSION

a. Tariffs

The CMRS utility shall file with the commission tariffs, which have been authorized by the commission, setting forth the various exchange areas, base rate areas, and the conditions and circumstances under which service will be furnished, and defining the classes and grades of service available to customers.

 Such tariffs shall also set forth the conditions and circumstances under which line extension or service extensions will be made.

b. Maps

The CMRS utility shall file maps or descriptions with the commission showing the service area, and the maps or descriptions shall be in sufficient detail to reasonably permit locating the facilities and area boundaries in the field. A copy of each map

or description shall be available for public inspection at all locations where the applicable tariff is available for public inspection.

c. Accident Reports

The CMRS utility shall file with the commission a report of each accident in connection with the operation of the CMRS utility's plant. Prompt notice of fatal accidents shall be given to the commission by telephone.

d. Capital Improvements

- 1. The utility shall, by January 1 of each year, file with the commission, a report (in a form approved by the commission) of projected capital improvements program expenditures budget for ensuing five years. The report shall include, in considerable detail, capital improvements program expenditures budget approved by management for the first year of the five-year period.
- 2. Proposed capital expenditures for any project related single to plant replacement, expansion, or modernization, in excess of \$500,000 or 10 per cent of the total plant in service, whichever is submitted shall be to commission for review at least 60 days prior to the commencement of construction or commitment for expenditure, whichever earlier. Ιf the commission after determines, hearing a matter, that any portion of the proposed project provides facilities which are unnecessary or are unreasonably in excess probable requirements future utility purposes, then the CMRS utility shall not include such portion of the project in its rate base. If the CMRS subsequently convinces commission that the property in question has become necessary or useful for public utility purposes, it may then be included the rate base. Failure commission to act upon the matter and render a decision and order within 90 days of filing by the CMRS utility shall allow the CMRS utility to include the project in its rate base without the

determination by the commission required by this rule. The data submitted under this rule shall be in such form and detail as prescribed by the commission.

PART III - RECORDING EQUIPMENT

3.1 BILLING RECORDING EQUIPMENT

Where mechanical and/or electronic means are used for recording information that will affect a customer's bill, such equipment shall be frequently inspected to see that it is functioning properly and the CMRS utility shall keep records of such inspections.

PART_IV - CUSTOMER RELATIONS

4.1 CUSTOMER BILLING

- a. The CMRS utility shall maintain an accurate record on each customer showing the name, address, class, and type or types of service furnished. Bills to customers shall be rendered regularly and shall contain a clear listing of all charges. The CMRS utility shall comply with reasonable customer requests for an itemized statement of charges.
- b. In the event of a dispute between the customer and the CMRS utility regarding any bill, the CMRS utility may require the customer to pay the undisputed portion of the bill to avoid discontinuance of service for non-payment as provided in Rule 4.3.f. The CMRS utility shall make such investigation as may be appropriate to the particular case, and report the result thereof to the customer. In the event that the dispute is not reconciled, either party may make application to the commission for review of the matter.

4.2 ESTABLISHMENT AND RE-ESTABLISHMENT OF CREDIT

Each applicant for service will be required to establish or re-establish credit in one of the following manners before service will be rendered:

a. Establishment of Credit:

Credit shall be established when:

- 1. Applicant furnishes credit information and references satisfactory to the CMRS utility.
- 2. Applicant establishes a record of prompt payment for service for 12 consecutive months.
- 3. Applicant is the owner with substantial equity in the premises to be served, or in other real estate located within the limits of the CMRS utility service, and it is of sufficient value in relation to charges for CMRS utility service to be rendered.
- 4. Applicant makes a cash deposit to secure payment of bills for service to be furnished by the CMRS utility as provided in Rule 4.2.c.
- 5. Applicant furnishes a guarantor, satisfactory to the utility, to secure payment of bills for the service requested.

b. Re-establishment of Credit:

- 1. An applicant who previously has been a customer of the CMRS utility, and whose service has been discontinued for non-payment of bills, may be required before service is rendered to pay all amounts owing to the utility and to re-establish credit as provided in Rule 4.2.a.
- 2. A customer who fails to pay his bills before they become past due, and who further fails to pay such bill within five days after the date of presentation of a discontinuance of service notice for non-payment of bills, may be required to pay such bills and re-establish his credit by depositing the amount prescribed in Rule 4.2.c.

c. Customer Deposits:

The CMRS utility may require from any normal business or residential customer or prospective customer a deposit intended to

guarantee payment of bills for service until credit is established.

 Such deposit shall not be more in amount than the maximum estimated charge for service connection plus one month's charge as set forth in appropriate rate schedules.

2. Interests on Deposits:

- Simple interest on deposits at the a. rate of at least 6% per annum shall be paid by the CMRS utility to each customer required to make such deposit for the time it is held by the CMRS utility after credit is established. If refund of deposit made within 30 days of the establishment of credit, no interest payment is required. If the CMRS utility retains the deposit more than 30 days after the establishment of credit, payment of interest shall be made retroactive to the date of establishment of credit.
- b. Payment of the interest to the customer shall be made annually if requested by the customer, or at the time the deposit is returned or credited to the customer's account.
- c. The interest shall be accrued annually.
- d. The deposit shall cease to draw interest on the date it is returned, on the date service is terminated, or on the date notice is sent to the customer's last known address that the deposit is no longer required.
- 3. The CMRS utility shall keep records to show:
 - a. The name and address of each depositor.
 - b. The amount and date of the deposit.
 - c. Each transaction concerning the deposit.

4.4 CUSTOMER COMPLAINTS

- a. The CMRS utility shall make a full and prompt investigation of all types of complaints made by its customers, either directly to it or through the commission.
- b. If any customer's use of service interferes unreasonably with the necessary service of other customers, such customer may be required to take service in sufficient quantity or of a different class or grade.

PART V - ENGINEERING

5.1 CONSTRUCTION

Construction of the CMRS utility plant shall be subject to the provisions of the current National Electrical Safety Code.

5.2 MAINTENANCE OF PLANT AND EQUIPMENT

- a. The CMRS utility shall adopt and pursue a maintenance program aimed at achieving efficient operation of its system so as to permit the rendering of safe, adequate, and continuous service at all times.
- b. Maintenance shall include keeping all plant and equipment in a good state of repair consistent with safety and adequate service performance.

5.3 EMERGENCY OPERATION

- a. The CMRS utility shall make reasonable provisions to meet emergencies resulting from failures of lighting or power service, sudden and prolonged increases in traffic, illness of operators, or from fire, storm, or acts of God, and the CMRS utility shall inform employees as to procedures to be followed in the event of emergency in order to prevent or mitigate interruption or impairment of service.
- b. It is essential that all facilities have adequate provision for emergency power. In offices without installed emergency power facilities, there shall be a mobile power unit available which can be

delivered on short notice, and which can be readily connected.

PART VI - INSPECTIONS AND TESTS

6.1 ACCURACY REQUIREMENTS

All recording devices used to record data and prepare customer's bills shall be in good mechanical and electrical condition, shall be accurately read and shall not involve approximations. All recording devices shall accurately perform the following:

- a. For message rate service, where timing of length of message is not involved, the recording device shall show accurately the number of completed messages sent by the station which it is measuring.
- b. For message rate and/or toll service when in addition to recording the calls it is necessary to time the calls, the recording device shall show accurately the number of calls and the talking time involved in each call and the station making such call.
- c. Where the recording equipment provides coded information that is used to automatically prepare customer bills, accurate interpretation of such coded information is required.

6.2 INITIAL TEST

Every recording device shall be tested prior to its installation, either by the manufacturer, the CMRS utility, or an approved organization equipped for such testing.

6.3 "AS FOUND" TESTS

All recording devices tested in accordance with these rules for routing or complaint tests shall be tested in the condition "as found" in connection with the customer's service prior to removal or adjustment in any respect.

6.4 ROUTINE TESTS

The CMRS utility shall adopt appropriate practices for the test and maintenance of its

recording devices to assure the integrity of their operation.

6.5 REQUEST TESTS

The CMRS utility shall make a test of any recording device upon written request of any customer, based upon reasonable grounds, and provided such request is not made more frequently than once every 12 months.

6.6 TEST RECORDS

A record of all recording equipment tests and adjustments and data sufficient to allow checking of the results shall be recorded. Such record shall include: the identifying number of the recording device, its type, the date and kind of test, and the results as found at each test. The record of tests of each recording device shall be maintained for at least two years.

PART VII - STANDARDS OF QUALITY OF SERVICE

7.1 ADEQUACY OF SERVICE

- a. The CMRS utility shall employ recognized engineering and administrative procedures to determine the adequacy of the service being provided to the customer.
- b. Traffic studies shall be made and records maintained to the extent and frequency necessary to determine that sufficient equipment and an adequate operating force are provided during the busy hour and busy season.
- c. The CMRS utility shall provide communication service 24 hours of the day.

7.2 BASIC CMRS UTILITY OBLIGATIONS

- a. The CMRS utility shall provide service to the public in accordance with the tariffs authorized by the commission.
- b. The CMRS utility has the obligation of continually reviewing its operations to assure the furnishing of adequate service.

c. The CMRS utility shall maintain records of its operations in sufficient detail as is necessary to permit such review, and such records shall be made available for inspection by the commission upon request at any time within the period prescribed for retention of such records.

7.3 TRANSMISSION REQUIREMENTS

The CMRS utility shall furnish and maintain adequate plant, equipment, and facilities to provide satisfactory transmission of communications between customers. Transmission shall be at adequate volume levels and free of excessive distortion. Levels of noise and cross-talk shall be such as not to impair communications.

7.4 INTERRUPTION OF SERVICE

- The CMRS utility shall make all а. reasonable efforts to prevent interruption of service. When interruptions occur, the CMRS utility shall re-establish service with the shortest possible delay.
- b. The CMRS utility shall inform the commission, as soon as possible, of any occurrence of an unusual nature that apparently will result in prolonged and serious interruption of service to a large number of customers.
- c. Arrangements shall be made to receive customer trouble reports 24 hours daily and to clear trouble of an emergency nature at all hours, consistent with the bona fide needs of the customer and personal safety of CMRS utility personnel.
- d. The CMRS utility shall maintain accurate record of trouble reports made by its customers. This record shall include appropriate identification of the customer or service affected, the time, date and nature of the report, the action taken to clear the trouble or satisfy the complaint, and the date and time of trouble clearance or other disposition. This record shall be available to the commission its authorized or representatives upon request at any time

within the period prescribed for retention of such records.

PART VIII - SAFETY

8.1 PROTECTIVE MEASURES

- a. The CMRS utility shall exercise reasonable care to reduce the hazards to which its employees, its customers, and the general public may be subjected.
- b. The CMRS utility shall give reasonable assistance to the commission in the investigation of the cause of accidents and in the determination of suitable means of preventing accidents.
- c. The CMRS utility shall maintain a summary of all reportable accidents arising from its operations.

8.2 SAFETY PROGRAM

The CMRS utility shall adopt and execute a safety program, fitted to the size and type of its operations. As a minimum, the safety program should:

- a. Require employees to use suitable tools and equipment in order that they may perform their work in a safe manner.
- b. Instruct employees in safe methods of performing their work.
- c. Instruct employees who, in the course of their work are subject to the hazards of electrical shock, asphyxiation, or drowning, in accepted methods of artificial respiration.

GTE MOBILNET, INC. - HILO OPERATIONS FINANCIAL CONDITIONS FOR CALENDAR YEARS 1991 THROUGH 1993 DOLLARS IN THOUSANDS (000)

EXHIBIT A-1

	1993	1992	1991
A. TOTAL COMPANY BASIS:			
OPERATING REVENUES	1,156	787	814
OPERATING EXPENSES	1,692	1,189	703
PRE-TAX NET OPERATING INCOME	(536)	(402)	111
PLANT & EQUIPMENT - NET	2,714	2,468	1,345
PRE-TAX RETURN ON NET P & E	-19.75%	-16.29%	8.25%
B. REGULATED:			
CELLULAR SERVICE REVENUES	1,156	787	814
ESTIMATED OPERATING EXPENSES	1,692	1,189	703
PRE-TAX NET OPERATING INCOME	(536)	(402)	111
ESTIMATED PLANT & EQUIP. ~ NET	2,714	2,468	1,345
PRE-TAX RETURN ON NET P & E	-19.75%	-16.29%	8.25%

NOTE: ALL REVENUES AND EXPENSES ARE REGULATED.

GROSS - CELL SITE & SWITCH EQUIPMENT	N/A	N/A	N/A
DEBT - DUE GENERAL PARTNER	2,702	2,838	1,371
INTEREST EXPENSE	83	71	73
PRE-TAX NET INCOME	(620)	(392)	28
STOCKHOLDERS EQUITY	(620)	(457)	(47)

GTE MOBILNET, INC. – MAUI OPERATIONS FINANCIAL CONDITIONS FOR CALENDAR YEARS 1991 THROUGH 1993 DOLLARS IN THOUSANDS (000)

EXHIBIT A-1

	1993	1992	1991
A. TOTAL COMPANY BASIS:			
OPERATING REVENUES	3,355	2,199	1,653
OPERATING EXPENSES	3,157	2,147	1,100
PRE-TAX NET OPERATING INCOME	198	52	553
PLANT & EQUIPMENT - NET	3,113	3,165	1,497
PRE-TAX RETURN ON NET P & E	6.36%	1.64%	36.94%
B. REGULATED - ESTIMATED:			
CELLULAR SERVICE REVENUES	3,289	2,199	1,653
ESTIMATED OPERATING EXPENSES	3,116	2,147	1,100
PRE-TAX NET OPERATING INCOME	173	52	553
ESTIMATED PLANT & EQUIP NET	3,113	3,165	1,497
PRE-TAX RETURN ON NET P & E	5.56%	1.64%	36.94%

NOTE: EXCEPT FOR 1993, ALL REVENUES AND EXPENSES ARE REGULATED. FOR 1993, THE REGULATED EXPENSES WAS 98% OF THE TOTAL.

GROSS - CELL SITE & SWITCH EQUIPMENT	N/A	N/A	N/A
DEBT – DUE GENERAL PARTNER	2,673	2,353	1,182
INTEREST EXPENSE	89	52	50
PRE-TAX NET INCOME	110	228	490
STOCKHOLDERS EQUITY	110	501	308

GTE MOBILNET, INC. – OAHU OPERATIONS FINANCIAL CONDITIONS FOR CALENDAR YEARS 1991 THROUGH 1993 DOLLARS IN THOUSANDS (000)

EXHIBIT A-1

	1993	1992	1991
A. TOTAL COMPANY BASIS:			
OPERATING REVENUES	24,517	17,979	11,683
OPERATING EXPENSES	22,751	18,613	14,938
PRE-TAX NET OPERATING INCOME	1,766	(634)	(3,255)
PLANT & EQUIPMENT - NET	18,790	14,148	10,796
PRE-TAX RETURN ON NET P & E	9.40%	-4.48%	-30.15%
B. REGULATED - ESTIMATED:			
CELLULAR SERVICE REVENUES	23,762	17,628	11,615
ESTIMATED OPERATING EXPENSES	21,218	18,133	14,760
PRE-TAX NET OPERATING INCOME	2,544	(505)	(3,145)
ESTIMATED PLANT & EQUIP NET	18,377	13,837	10,559
PRE-TAX RETURN ON NET P & E	13.84%	-3.65%	-29.79%

NOTE: REGULATED EXPENSES WERE ESTIMATED USING THE FOLLOWING FORMULA: OPERATING EXPENSES/PLANT = 97.8% OF TOTAL. BASED ON 3 YR AVERAGE REVENUES, 1991 THRU 1993.

GROSS - CELL SITE & SWITCH EQUIPMENT	N/A	N/A	N/A
DEBT - DUE GENERAL PARTNER	21,779	19,900	20,032
INTEREST EXPENSE	636	858	1,232
PRE-TAX NET INCOME	935	742	(4,460)
STOCKHOLDERS EQUITY	(6,778)	(7,171)	(7,656)

GTE MOBILNET, INC. – KAUAI OPERATIONS FINANCIAL CONDITIONS FOR CALENDAR YEARS 1991 THROUGH 1993 DOLLARS IN THOUSANDS (000)

EXHIBIT A-1

	1993	1992	1991
A. TOTAL COMPANY BASIS:			
OPERATING REVENUES	1,317	487	368
OPERATING EXPENSES	1,608	888	274
PRE-TAX NET OPERATING INCOME	(291)	(401)	94
PLANT & EQUIPMENT - NET	3,753	2,821	845
PRE-TAX RETURN ON NET P & E	-7.75%	-14.21%	11.12%
B. REGULATED:			
CELLULAR SERVICE REVENUES	1,317	487	368
ESTIMATED OPERATING EXPENSES	1,608	888	274
PRE-TAX NET OPERATING INCOME	(291)	(401)	94
ESTIMATED PLANT & EQUIP NET	3,753	2,821	845
PRE-TAX RETURN ON NET P & E	-7.75%	-14.21%	11.12%

NOTE: ALL REVENUES AND EXPENSES ARE REGULATED.

GROSS - CELL SITE & SWITCH EQUIPMENT	N/A	N/A	N/A
DEBT – DUE GENERAL PARTNER	4,009	3,021	900
INTEREST EXPENSE	45	51	55
PRE-TAX NET INCOME	(337)	(424)	34
STOCKHOLDERS EQUITY	(328)	(369)	55

USCOC OF HAWAII 3, INC. - ISLAND OF HAWAII FINANCIAL CONDITIONS FOR CALENDAR YEARS 1991 THROUGH 1993 DOLLARS IN THOUSANDS (000)

EXHIBIT A-2

-	1993	1992	1991
A. TOTAL COMPANY BASIS:			
OPERATING REVENUES	3,462	2,397	920
OPERATING EXPENSES	3,982	3,031	2,011
PRE-TAX NET OPERATING INCOME	(520)	(634)	(1,091)
PLANT & EQUIPMENT - NET	3,315	2,283	2,173
PRE-TAX RETURN ON NET P & E	-15.69%	-27.77%	-50.21%
B. REGULATED - ESTIMATED:			
CELLULAR SERVICE REVENUES	3,069	2,049	722
ESTIMATED OPERATING EXPENSES	2,937	2,197	1,481
PRE-TAX NET OPERATING INCOME	132	(148)	(759)
ESTIMATED PLANT & EQUIP NET	3,149	2,175	2,060
PRE-TAX RETURN ON NET P & E	4.19%	-6.80%	-36.84%

NOTE: 84% OF EXPENSES/PLANT ARE ESTIMATED TO BE REGULATED. BASED ON 3 YR AVG – 1991 THRU 1993.

GROSS - CELL SITE & SWITCH			
EQUIPMENT (ESTIMATED)	2,330	1,609	1,468
ADVANCES FROM PARENT	7,147	5,525	4,466
INTEREST EXPENSE	488	402	329
PRE-TAX NET INCOME	(1,216)	(1,030)	(1,473)
STOCKHOLDERS EQUITY	(4,885)	(3,346)	(2,316)

MAUI CELLULAR TELEPHONE CO. FINANCIAL CONDITIONS FOR CALENDAR YEARS 1991 THRIUGH 1993 DOLLARS IN THOUSANDS (000)

EXHIBIT A-3

	1993	1992	1991
A. TOTAL COMPANY BASIS:			
OPERATING REVENUES	114	0	0
OPERATING EXPENSES	149	0	0
PRE-TAX NET OPERATING INCOME	(35)	0	0
PLANT & EQUIPMENT - NET	214	0	0
PRE-TAX RETURN ON NET P & E	-16.36%	0.00%	0.00%
B. REGULATED:			
CELLULAR SERVICE REVENUES	114	0	0
ESTIMATED OPERATING EXPENSES	149	0	0
PRE-TAX NET OPERATING INCOME	(35)	0	0
ESTIMATED PLANT & EQUIP NET	214	0	0
PRE-TAX RETURN ON NET P & E	-16.36%	0.00%	0.00%

NOTE: ALL REVENUES AND EXPENSES ARE REGULATED. CY 1993 WAS FIRST YEAR OF OPERATIONS.

GROSS - CELL SITE & SWITCH EQUIPMENT	N/A	0	0
ADVANCES FROM PARENT	903	0	0
INTEREST EXPENSE	N/A	0	0
PRE-TAX NET INCOME	(350)	0	0
STOCKHOLDERS EQUITY	(630)	0	0

HONOLULU CELLUAR COMPANY, A GENERAL PARTNERSHIP FINANCIAL CONDITIONS FOR CALENDAR YEARS 1988 THROUGH 1993 DOLLARS IN THOUSANDS (000)

-	1993	1992	1991	1990	1989	1988
A. TOTAL COMPANY BASIS:						
OPERATING REVENUES	39,079	36,052	32,496	30,282	17,987	10,716
OPERATING EXPENSES	30,185	27,291	28,087	28,123	16,928	12,245
PRE-TAX NET OPERATING INCOME	8,894	8,761	4,409	2,159	1,059	(1,529)
PLANT & EQUIPMENT - NET	18,719	18,505	20,067	15,660	11,721	12,311
PRE-TAX RETURN ON NET P & E	47.51%	47.34%	21.97%	13.79%	9.04%	-12.42%
B. REGULATED - ESTIMATED:						
CELLULAR SERVICE REVENUES	33,276	30,352	25,287	18604	11193	6787
ESTIMATED OPERATING EXPENSES	20,422	17,819	17,507	15530	9514	7747
PRE-TAX NET OPERATING INCOME	12,854	12,533	7,780	3,074	1,679	(960)
ESTIMATED PLANT & EQUIP NET	18,160	17,956	19,915	15,155	11,599	11,819
PRE-TAX RETURN ON NET P & E	70.78%	69.80%	39.07%	20.28%	14.48%	-8.12%

NOTE: REGULATED EXPENSES WERE ESTIMATED USING THE FOLLOWING FORMULA PROVIDED BY HCC:

COST OF SALES = 15% OF TOTAL OPERATING EXPENSES/PLANT = 85% OF TOTAL.

GROSS - CELL SITE & SWITCH EQUIPMENT	23,079	22,162	18,821	14,904	11,653	10,882
DEBT	23100	24992	29698	28547	23571	22450
INTEREST EXPENSE	1,050	2,014	2,482	2,637	2,745	1,949
PRE-TAX NET INCOME	7,844	6,747	1,927	(479)	(1,685)	(3,479)
PARTNERS' CUMULATIVE EARNINGS (DEFICIT)	4,119	(3,725)	(10,472)	(12,399)	(11,920)	(10,235)